

Council Budget Workshop

Overview of the Economic
Development Fund

August 20, 2019

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- Landmark year for economic development in Cibolo
 - Santiko's Entertainment Complex (May 2019);
 - Continuing development at IH 35 site by Fasken Oil;
 - Announcement by AW Texas, Inc that they will locate on IH 10 in Cibolo
 - 900 primary jobs to our area
 - \$400 million in plant and equipment

Economic Development Fund

➤ Fund Balance

- Operating expense (*less capital and grants*) = \$556,216
- Recurring revenues = \$750,000
- Building reserves
- Recommended reserve level between 25% and 35% ≈ \$167k
- Projected fund balance at 9/30/20 = \$543,403

➤ Sales tax

- Steadily increasing by double digit figures since 2012.
- Current year sales tax revenue is within 2% of original budget projections.

Economic Development Fund

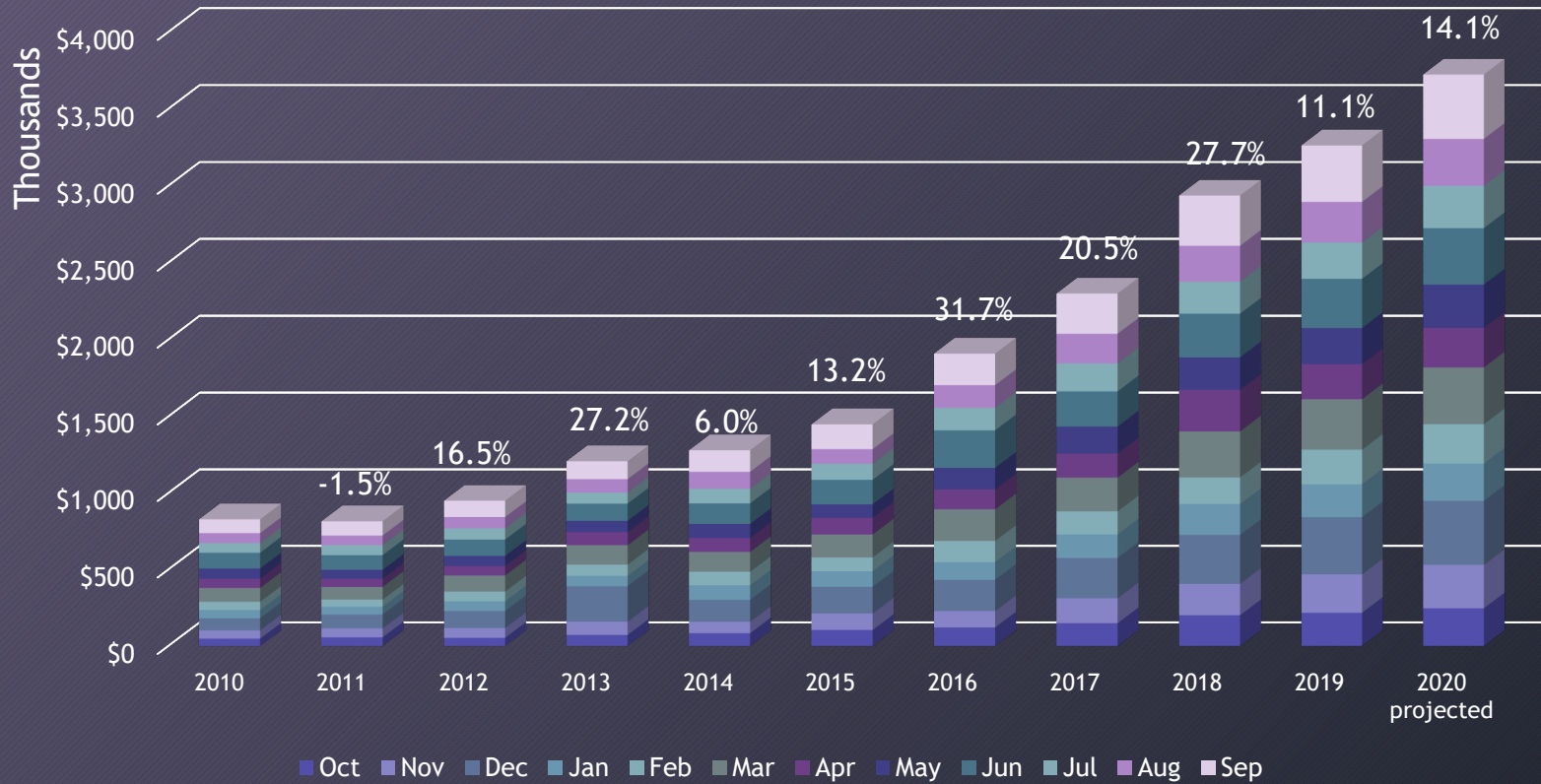
➤ EDC Budget Highlights FY 2018-2019

- Hotel feasibility study – getting ready to make presentation to EDC Board and City Council
- Downtown Parking Lot is in service

➤ EDC Budget Highlights FY 2019-2020

- New personnel – Business Retention and Expansion Specialist
- Grants include allocations under a Chapter 380 agreement with Santikos.
- Carryover of funding from obligated but unspent business improvement grants

Sales Tax



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	FY 2018-2019 Current Budget	FY 2019-2020 Proposed Budget	\$ Difference	% Difference
Salaries and Benefits	\$203,968	\$288,965	\$ 84,997	41.7%
Services, Utilities and Training	113,375	104,605	(8,770)	-7.7%
General Supplies and Repairs	14,150	19,600	5,450	0.7%
Other Expenses	227,230	238,800	11,570	5.1%
Transfers	880	3,300	2,420	275.0%
Recurring Operating Expense	\$559,603	\$655,270	\$ 95,667	17.3%
Capital and Non-capital	189,854	4,446	(185,408)	-97.7%
Total Expense	\$749,457	\$659,716	(\$ 89,741)	-12.0%

The 41.7% increase in salaries and savings is due to a new position being funded in the next fiscal year, a business retention and expansion specialist. Increases in other expenses is related to a carry over of approved grants that will be awarded next fiscal year and a grant under a Chapter 380 agreement. Increases in transfers is related to a new transfer for fleet replacement. Overall EDC budget will decrease by 12%.